AVON PARK HOUSING DEVELOPMENT CORPORATION

Board of Directors Regular Meeting North Central Heights Community Center 709 Juneberry Street, Avon Park, Florida Tuesday, January 19th, 2016; 6:00 P.M. Meeting Agenda

ROLL CALL:

PREVIOUS MINUTES: Regular Board Meeting Minutes; November 17, 2015

COMMUNICATIONS: Introduction of Tanya Graham and Ashleigh Mulgrave; Graduate Interns, Ireland Institute of Pittsburg, U.K.

I. OLD BUSINESS;

- A. 695 Palmetto Ave property; Secretary will provide the Board with an update on collaboration with Highlands County Habitat for Humanity on Lease w/ Option to purchase development concept.
- B. Cornell Colony Project Status/Update;
 Project construction & permanent financing progress report & recap on previous email re: FHLB grant acceptance.
- C. APHA- RAD Conversion: Secretary will provide the Board with an update on the APHA's progress in completing conversion process.
- D. NCH II LLC Restructure; Secretary will provide the Board with an update on the restructure of NCH II; HCHO replacing AHS as majority shareholder.

II. NEW BUSINESS;

- A. Secretary will introduce Charles Russillo, President of United Structural Associates to propose pre-fab advanced structural building system for project build for 695 Palmetto Ave property.
- B. Administrative Office Building Options:
 - 1). 21 N. Lake Ave; Former CentryLink downtown building containing office & warehouse space; approximately 16K+ sq. ft. (7,200 sq.ft.office space). Possible joint venture w/USA Inc. (\$250K (\$15/sq.ft.)
 - 2). 24 S. Lake Ave; Former Devtech Sales office, downtown A.P., Approximately 5,700 sq.ft. Cash purchase sale; \$230K (\$40/sq.ft.)
 - 3). 596 Hwy 27 N; Former Century 21 Real Estate Office; 11,757 sq.ft. office space. Possible joint venture w/USA Inc. \$569,900 (\$48/sq.ft.)
- C. Executive Search Committee; Joint committee with APHA Board Members; RFQ for Executive Search & Strategic Plan.

Other matters to come before the Board:

Next Board Meeting(s): February 16, 2016, Regular 6:00pm Board Meeting.

VI. ADJOURN

In accordance with the American Disabilities Act and Section 286.26 Florida Statutes, any person with disabilities requiring reasonable accommodations to participate in this meeting should call the Housing Authority offices five days prior to the meeting.

AVON PARK HOUSING DEVELOPMENT CORPORATION

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Meeting Minutes

ROLL CALL; Chairperson Wade requested the Secretary to call the roll, with the following results: Directors Present; Roberts, Brojek, Stukes, Barnard, Johnson, Windsor and Harris. Director Absent; Daffner. Secretary Shoeman declared Quorum present.

PREVIOUS MINUTES: Regular Board Meeting Minutes; October 20, 2015 were

circulated by the Secretary in advance of the Meeting; Moved by Director Brojek, seconded by Director Barnard to

approve the minutes; Motion carried unanimously.

COMMUNICATIONS: Secretary Shoeman acknowledged the distribution of two

recent correspondences; 1). FHLB Award Letter for Cornell Colony and 2). Engagement of Legal Services with Cohen

& Grigsby for North Central Heights II reorg change.

OLD BUSINESS;

- A. 695 Palmetto Ave. Property; The Secretary briefed the Board on recent discussions with Executive Director for Habitat for Humanity Sarah Pallone regarding the feasibility of working in partnership with H4H to consider pursue a concept of Lease To Own build out of that property. Following that briefing it was then expressed by a consensus of the Board for the Secretary to continue to pursue further discussions on the concept and to report back to the Board the status of such outcomes.
- B. Cornell Colony Project Status/Update; The Secretary informed the Board that the project was moving forward timely with construction according to project plans and milestones. A pictorial array was displayed to the Board providing insight of various stages of the project's development.

II. NEW BUSINESS;

Resolution No. 15-07; Articles of Organization & Operating Agreements for Lakeside Park I & Delaney Heights LLC's. The Secretary informed the Board that it would be necessary to create two additional but separate LLC's to accommodate the new ownership conveyance of APHA's Public Housing RAD conversion to APHDC, as well as respective Operating Agreements defining the business terms between the APHDC and newly formed LLCs. Moved by Director Roberts the adoption of Resolution No.

15-07 and accompanying Organizational Articles & Operational Agreements, seconded by Director Brojek; motion carried unanimously.

No other matters to come before the Board:

The Board elected to forego the Regular December Meeting and get back on schedule with the next Regular Board Meeting scheduled for January 19th, 2016; APHDC Regular Board Meeting, 6pm

VI. ADJOURN; Chairman Wade adjourned the meeting at 6:46pm.
ADOPTED THIS 19th DAY OF January 2016
Accepted
Attest
SEAL



Associates Inc United Structural

For a Safe & Greener World

Advanced Structural Building System

Overview

Sand Pents (materials) Presented by Charles Russillo

Sand Pients (materials) President and CEO, USA Inc.

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Global Housing, and Main Populous Structures and Applications USA Advanced Building Systems for

advantages through USA Inc. advancements in structural and environmental characteristics superior quality structures, at the lowest possible cost to construct and own, with significant adds turther value over traditional construction methods USA Inc. serves global markets from affordable housing to high-end construction with advanced Reduced cost and time to construct onsite though USA Inc. engineering advantages and safety

Applications

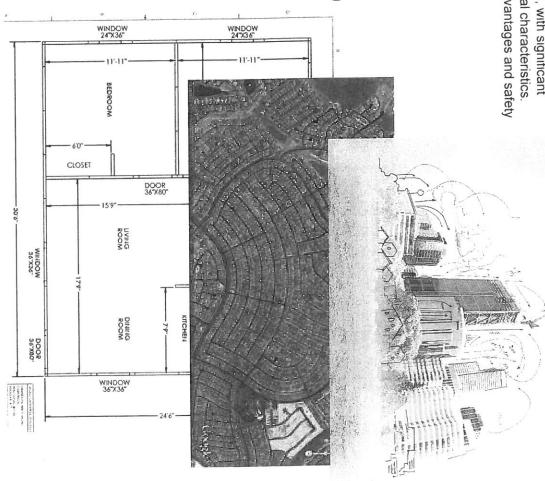
- Residential
- Commercial
- Municipal
- Maritime
- Military

Features

- Construction onsite at least 30 50% faster
- Advanced lightweight composition for ease of handling and shipping
- Class A Fire Rating
- Impact and Wind Resistant to Miami-Dade standards or greater
- Water, Mold, and Insect Proof
- Sound retardant
- Plumbing and Electric raceway in walls
- Slab diagram for utilities
- Low profile/pitch roofline for increased storm resistance
- All structural components tested and certified*
- Assembly manual included

Options

- Size and layout to customer requirements
- R-Value (Exterior Wall): based upon design/region, up to R-40+
- R-Value (Roof): based upon design/region, up to R-40+
- Exterior Walls: 4" (101mm) to 8+" (203mm) (larger upon request)
- Interior Walls: 3" (76mm) to 6+" (152mm) (larger upon request)
- Roof: 1/3"/12 Pitch (standard) to any pitch
- Floors/Stories: 1 to many
- Interior Coatings: any color, different textures
- Exterior Coatings: any color, different textures/materials and styles
- Entire community/town/city plans including utilities, roads, etc.
- Technical assembly supervision available
- Standard and advanced security features available



The descriptions, options and features listed are subject to change. Any options may change the final price

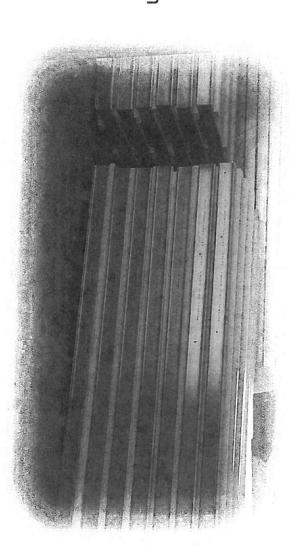
Certifications available upon request.

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Shipped to Site

- Exterior Walls w/doors and windows opening to spec and rough utilities internal to walls
- Interior Walls w/door openings to spec and rough utilities internal to walls
- Girders and support columns as per design
 Roof sections with preparation to spec
- Interior Coatings
- Exterior Coatings
- Structural brackets and plates
- Fasteners
- Slab/Foundation/Footing diagram
- Drawings
- Assembly Manual
- BOL/BOM



those items which the contractor can purchase direct to save money (i.e. moldings, doors, windows, etc.) This is a complete home or building using the USA Inc. new structural methodology, short of



USA Executive Summary

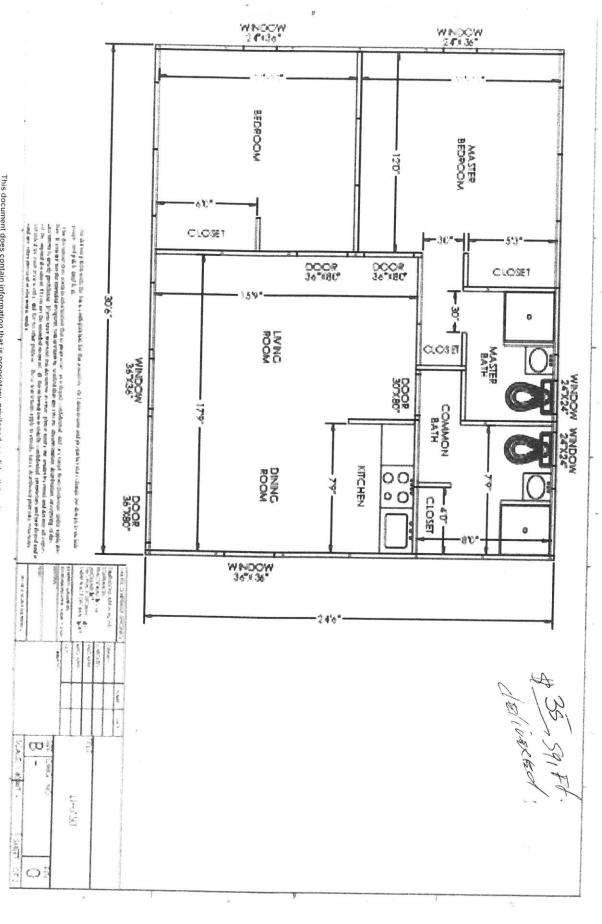
Description:

- United Structural Associates, LLC (USA, LLC) has developed a Patent Pending, revolutionary, modular construction system for screws, nails, nuts or bolts, and is designed to resist high impact blast, shrapnel, and high velocity munitions walls, pad and roofing. It is light, transportable, strong, and green, surpasses energy codes, quickly assembles without residential, commercial, municipal and military buildings and structures that replaces traditional construction materials for
- The system is insect proof, water proof, mold proof, fire proof, and sound proof. It comes prewired, and can be prepared for HVAC, heat transfer, and plumbing. The proprietary design is also energy efficient allowing significant reduction of heating
- production, further simplifying and reducing cost of construction on-site. The system is designed to be inexpensively mass produced and can be pre-coated to customer specifications during
- d. The panels link together to create a structure as large or as small as desired. Nearly anyone can assemble it as it is impossible electronic security grid can be included during manufacture, adding security functionality for jails, holding pens, storage to make an error, or the puzzle pieces will not fit together; they are lettered, numbered, or color coded. An internal, facilities and other structures intended to keep people in or out.
- Our proprietary, patent pending pad, replaces the typical concrete slab: is 9 ½ times lighter, highly insulating and has the ability to float during an earth disturbance. As a structural platform, it provides significant resistance to racking or breaking. could cause the building collapse. Unlike concrete, it will resist structural weak spots under the walls that have potential to create failures in the walls which
- The pad sits on precast, lightweight, structural piers. Therefore, the building can be assembled on sloped terrain, or in areas where water and surge are an issue.
- The roof is comprised of the same panels as the walls and fitted with a patent pending anti-lift design to prevent peeling back of the roof in high wind situations such as tornados and hurricanes
- For military and emergency operations, structures can be assembled in just hours, serving the needs of a bullet/blast proof including pad, walls, and roof. Furthermore, the complete system is air, land and sea transportable with potential to be command center, safe house, medivac post, refugee housing and other facilities. Disassembly may be accomplished by parachute deployable leaving the piers in the ground. An entire structure, depending upon size, may be disassembled and repackaged in hours,

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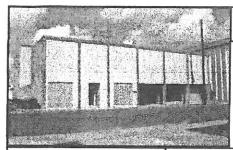


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10.1760-15

5

123



21 N LAKE AVE

Price: 249,500

Commercial

MIs#: 217278

Active

Zone: Avon Park

Avon Park / Highlands

33825

Bus Name: VACANT

Gross Income: Opr. Expense: Debt Service:

Net Income: Overage Paid: Cash Flow/An:

Down Pymnt: Equity: Loans:

Taxes: \$1,601 Yr 2011 Stair(s):

#Bldas: 1 #ParkSp: Vacancy Rate%:

Cap Rate%: Cash on Cash:

Map ID: 23D POA: No Fee: 0 Ceiling Height:

Total SF: 16,628

Community:

Neighhd code: 5011.1 Yr Built: 1955

Acreage: (+/-) 0.334

Lot Size: (+/-) 100X108+49X91

Condition: Good

Info Exp: Parking: Paved

Heating: Central Electric Cooling: Central Electric

Const: Concrete Block, See Remarks
Access: County/City Road

Busin: Will Sell: SpecInf:

Floors: Carpet, Vinyl/Linoleum, Concrete

Sale Inc: Land & Building

Water: Central Sewer: Yes

Windows: Display, Single Hung Road: Paved, Govt. Maintained

Roof:

Closing: Possession At Closing, Title Insurance

Two Story Design:

Location: Inside, Free Standing

Electricity: 3 Phase, 400 Amps or more, Progress Energy

Occupied: Vacant Sp Cond: None

Garage Door(s), Clear Span, Security System, Public Restrooms, Private Restrooms, Telephone, Cable TV Ava Interior:

Exterior: Trash Collection, Fenced

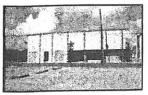
Appliance:

LESS THAN \$17.50 PER SQ. FT.TO BUY!!! NOT LEASE!!! LOCATED 1/2 BLOCK FROM CENTER OF TOWN. APPROX. 7,200' OFFICE SPACE INCLUDING LARGE SHOW ROOM + 9080' WAREHOUSE , NEW GARAGE DOOR. NEW BITUMINOUS ROOF & PAINTED INTERIOR & EXTER IN 2010. 1600 AMP 3 PHASE ELEC. FIRE ANNUNCIATOR SYSTEM THROUGHOUT. ALARM SYS. NUMEROUS REST ROOMS. 17' ALLEY-WAY (PART OF THIS PARCEL) JOINS DISTRICT CENTURYLINK TELEPHONE BUILDING FOR LOW COST MULTI COMMUNICATION ACCESS. DECORATIVE BRICK ON FRONT IS STONE VENEER. BEING SOLD AS-IS WITH TIME TO INSPECT.

US 27 & AVON PARK MAIN ST., TO E. ON MAIN , TO N. ON LAKE AVE. 1/2 BLOCK BUILDING ON LEFT..









596 US 27 N

Price: 569,900 Commercial

Mls#: 235220 Active

Zone: Avon Park Avon Park / Highlands 33825

Bus Name:

Gross Income:
Opr. Expense:
Debt Service:
Net Income:
Overage Paid:
Cash Flow/An:

Down Pymnt: Equity: Loans: Taxes: \$9,734 Yr 2015 Stair(s):

#Bldgs: 1 #ParkSp: Vacancy Rate%: Cap Rate%: Cash on Cash: Map ID: 23D POA: No Fee: 0

Ceiling Height: Total SF: 11,757 Community: Neighdd code: 5130 Yr Built: 1983 Acreage: (+/-) 1.584 Lot Size: (+/-) 1.47 ACRES

Good

Info Exp:
Parking: Paved, Large Area
Heating: Central Electric
Cooling: Central Electric
Const: Concrete Block

Access: U.S. Highway, County/City Road

Busin: Retail, Wholesale, Professional Service, Restaurant/

Will Sell: Fixtures

Specinf:

Floors: Wall to Wall Carpet, Tile Sale Inc: Land & Building

Water: Central
Sewer: No
Windows: Display
Road: Paved
Roof: Metal

Closing: Possession At Closing, Title Insurance

Condition:

Design: Single Story
Location: Corner
Electricity: Duke Energy
Occupied: Vacant
Sp Cond: None

Interior: Handicap Facilities, Garage Door(s), Security System, Public Restrooms, Private Restrooms

Exterior: Large Lot, Sign(s)

Appliance:

Location, Location, Location! Prime office building just before Walmart, and approximately 10 minutes from the hospital. The building has large reception and waiting area, with building desks and marble flooring, several side offices, totaling 22, (including 2 private office suites with bathrooms), large showroom, public and private bathrooms, two kitchens, conference rooms. Offices maybe easily subdivided with side private entranceway. MOTIVATED SELLER!

US 27 NORTH TO PROPERTY ON EAST SIDE OF HWY.











Larry Shoeman

From: Sent:

Charles Devlin [cdevlin@devtechsales.com] Monday, December 14, 2015 12:50 PM

To:

director@avonparkha.org

Subject: Attachments:

24 S. Lake Ave. Charles Devlin.vcf

Larry,

Just a quick note to share my contact info, both attached and below. Also, something to consider I forgot to convey to you earlier. When we discussed price levels, I mentioned from what I can see in this area, raw commercial building space is going for around \$17 to \$19 per sq ft. As you look more towards finished space, you're looking at \$37-\$39 sq ft. As I'm sure you're aware, this is very inexpensive, especially considering the minimum level required to insure these buildings is \$100 per sq ft. (lower end of replacement cost). There are certainly a number of other variables involved in setting these price levels, however I believe these are good round numbers.

Here is info on this property from the county property appraiser's site. http://www.hcpao.org/Search/Parcel/28332201006900110A

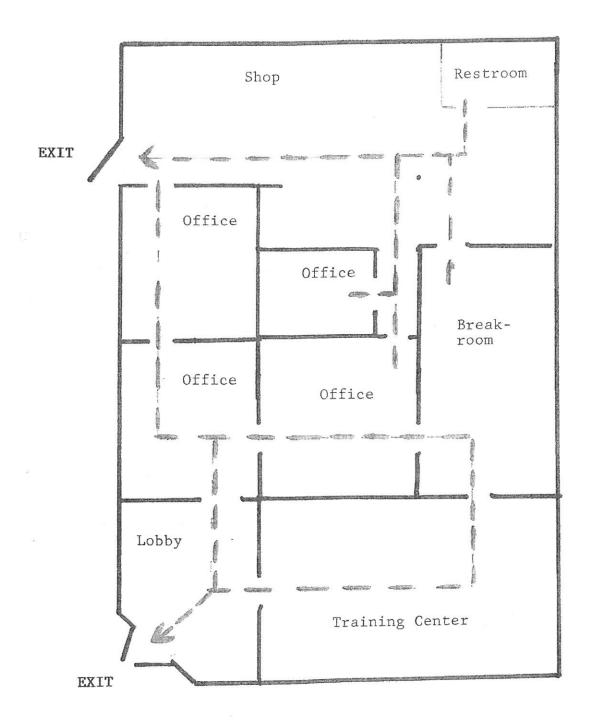
For clarification, the \$73k price shown for the last purchase in 2014 is very skewed. That price was what I paid to buy out my brother's half at that time, and did not included the value of any improvements done over the past 10 years including the storage units out back. It was based on a pre-arranged buyout price level established when the building was a shell. I actually paid him too much based on all of that, just wanted to get him out of the picture.

Let me know if you have any questions as you put together your board proposal.

Thanks, Charles

Charles Devlin I President Devtech Sales, Inc. 24 S. Lake Ave. Avon Park, FL 33825 o 863.453.5959 m 863.443.1306 f 863.453.0492 www.devtechsales.com





Parcel A-22-33-28-010-0690-0110

24 S LAKE AVE AVON PARK, FL 33825

Owners:

DEVLIN CHARLES M + STEPHANIE LYNN TRS

Mailing Address 301 TULANE CIR AVON PARK, FL 33825

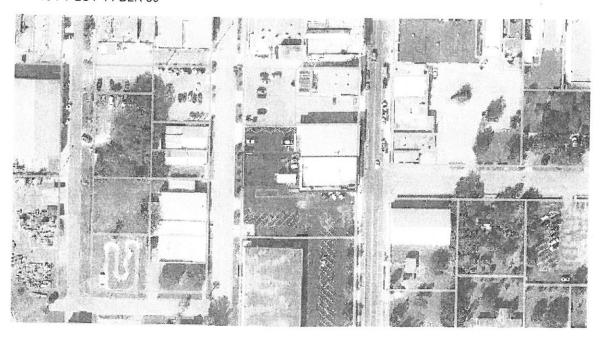
DOR Code: 11 - STORES, 1 STORY

Neighborhood: 5011.10 - AVON PARK RETAIL OFF MAIN ST Millage: 11 - Avon Park Redevelopment Dist Inside City Limits

Map ID: 23D

Legal Description

TOWN OF AVON PARK IN 22-33-28 LOT 11 + S 43.5 FT LOT 12 + N 18 FT LOT 13 + N 13 FT LOT 14 BLK 69



RFQ #2016-01; STRATEGIC PLANNING & EXECUTIVE SEARCH SERVICES

The Avon Park Housing Authority (APHA) Board of Commissioners & its Non-Profit Affiliate Development Corporation (APHDC) Board of Directors are seeking services of a Consultant firm with experience in both Strategic Planning and Executive Search services with expertise to assist the Boards in facilitating a Strategic Plan and Executive Search for a new Executive Director. The expected services will include, but not limited to, conducting & facilitating a comprehensive on-site Strategic Transitional & 5 Year Plan, as well as advertising, conducting preliminary candidate interviews/evaluations, reference & screening and consulting with the Board(s) for Executive Director candidate selection consideration. Both Strategic Transitional Plan development and Executive Search/selection for a new Executive Director will be a joint effort between the APHA & APHDC Boards and the selected executive recruitment firm.

The successful consultant selected will provide the following professional services including, but not limited to, a two part process outlined below:

PART I.

PRELIMINARY STRATEGIC PLANNING SERVICES & EXECUTIVE SEARCH SERVICES

- Assemble and analyze preliminary data regarding the current financial & operational performance capacity of the agency's portfolio for general planning & reference purposes.
- Conduct one joint on-site preliminary planning session with the Boards to ascertain the desired skill set, education, experience and management characteristics & qualities desired of preferred Executive Director candidates.
- Develop a Board approved search & selection process, including all steps necessary to complete the search with an agreed timeline for final selection.
- Develop the preferred qualifications for successful candidate, including job description, and formulate the respective search advertisement.
- Conduct a comprehensive national search to attract & identify highly qualified candidates meeting the defined candidate qualifications.
- Screen applicants through telephone interviews & background checks to develop a pool of potential final candidates.
- Participate & assist search committee in the final candidates interview process, including assistance in the negotiation process of the final selected candidate.

PART II.

POST EXECUTIVE SEARCH STRATEGIC PLANNING SERVICES

- Review & evaluate the agency's prior Strategic Plans for planning purpose & reference.
- Utilize industry recognized strategic planning model(s) to deliver planning sessions.
- Conduct staff interviews & evaluate recommendations for planning reference.
- Conduct one on-site joint Strategic Planning Session with Boards, incoming ED and outgoing ED to develop a first year Transitional and subsequent 4 year agency Strategic Plan that identifies agency performance benchmarks with measurable outcomes.
- Deliver to the agency a written first year Transitional and subsequent four year Plan that contains agency performance benchmarks with measurable outcomes.

 Deliver an Executive Director evaluation tool/form/schedule incorporating the first year Transitional & subsequent 4 Year Plan performance measures for established benchmarks/milestones & outcomes.

Proposal Format;

Proposals content shall be presented & submitted in the order listed by the below listed qualification evaluation criteria. Proposers are also requested to list the Costs associated with the delivery of Part I and Park II services separately, in the event the Authority elects to accept the proposal in whole or in part.

Consulting service delivery sequencing;

Consultant will be selected within the first quarter of FY 2016, and will be expected to begin delivery of services according to the following timelines; Part I.

Preliminary Strategic Planning & Executive Search Services; Beginning First Quarter, FY 2016; Ending 2nd Quarter, FY 2016

Part II.

Strategic Transitional & subsequent 4 Year Plan; Beginning & Ending Third Quarter, FY 2016;

Note* The current Executive Director will remain available to support both the agency's new ED Orientation and Strategic Plan development process during the initial 30-45 day period of New ED's arrival/initial Part II services delivery.

The successful Consulting firm will be selected based on the following qualification evaluation criteria;

<u>Criteria</u>	Max Points
Demonstrated Knowledge & Qualifications of the firm	30
in association with the delivery of specified scope of work	
References-Past Experience in performing Executive Search	10
and Strategic Planning Services	
Qualifications of Principals performing services	20
Timetable to deliver services as specified	15
Services Cost	<u>25</u>
TOTAL MAX POIN	NTS 100

SELECTION PROCESS

The purpose of this Request for Qualifications is to solicit quality submissions so that the Authority may select the one that meets its needs and requirements. It is further desired that the Request for Qualifications process will insure competitiveness among respondents. The Authority urges all interested respondents to carefully review the requirements of this Request for Qualifications.

An Evaluation Committee appointed by the APHA & APHDC Boards will evaluate all submissions. Written submissions containing the requested information will serve as the initial basis for selection of finalists. Each written proposal has a possible score of 100 points.

The top-rated respondent will be invited to negotiate a Two Part consulting services agreement with the Authority. In the event the Authority is unable to reach an agreement with the top-rated firm, or an intervening event necessitates, then the Authority reserves the right to terminate negotiations and contract/negotiate other respondents in rank order to effect a selection, or in the alternative, issue a new RFQ. The expected award date is February 2016.

AUTHORITY OPTIONS

The Authority reserves the right to cancel this Request for Qualifications, or to reject, in whole or in part, any and all submissions received in response to this Request for Qualifications, upon its determination that such cancellation or rejection is in the best interest of the Authority. The Authority further reserves the right to waive any minor informality, or the failure of any respondent to comply therewith, if it is in the public interest to do so. The Authority will pay no compensation to any respondent for any costs related to preparation or submittal of the qualifications.

The Authority will reject the qualifications of any respondent who is suspended and/or debarred by HUD from providing services to public housing authorities, and reserves the right to reject the proposal of any respondent who has previously failed to perform any contract properly for the Authority.

The determination of the criteria and process whereby submissions are evaluated and the decision as to who shall receive a contract award shall be at the sole and absolute discretion of the Authority, including Public Entity Crime Act.

This RFQ is posted to APHA website-http://www.avonparkha.org and available upon request at the email address listed below. RFQ submittal deadline date; Thursday, 2pm E.S.T. February 11, 2016.

Additional information or questions must be submitted in writing to:

director@avonparkha.org, RFQ # 2016-01,

Avon Park Housing Authority, P. O. Box 1327, Avon Park, Florida.

Attn: Executive Director